1 ZAKAY LAW GROUP, APLC Shani O. Zakay (State Bar #277924) 2 Jackland K. Hom (State Bar #327243) Julieann Alvarado (State Bar #334727) 3 JAN 2 5 2024 5440 Morehouse Drive, Suite 3600 CLERK OF THE COURT San Diego, CA 92121 4 Telephone: (619)255-9047 5 Facsimile: (858) 404-9203 shani@zakaylaw.com Deputy Clerk 6 jackland@zakaylaw.com julieann@zakaylaw.com 7 8 JCL LAW FIRM, APC Jean-Claude Lapuyade (State Bar #248676) 9 5440 Morehouse Drive, Suite 3600 San Diego, CA 92121 10 Telephone: (619) 599-8292 Facsimile: (619) 599-8291 11 ilapuvade@jcl-lawfirm.com 12 Attorneys for Plaintiff KALIYAH MARTIN 13 SUPERIOR COURT OF THE STATE OF CALIFORNIA 14 IN AND FOR THE COUNTY OF SAN FRANCISCO 15 KALIYAH MARTIN, an individual, on behalf 16 Case No. CG&-22-600420 of herself and on behalf of all persons similarly situated, 17 [PROPØSED] ORDER GRANTING PLAIXTIFF'S MOTION FOR · Plaintiff. 18 PRELIMINARY APPROVAL OF CLASS ACTION AND PAGA SETTLEMENT VS. 19 20 Date: January 4, 2024 BLEND LABS, INC. a Delaware Corporation; Time: 9:30 a.m. BLEND OPERATIONS, INC., a Delaware 21 Corporation; BLEND TITLE INSURANCE AGENCY, INC., a Delaware Corporation; Judge: Hon. Richard B. Ulmer 22 302 Dept.: BLEND INSURANCE AGENCY, INC., a Delaware Corporation; and DOES 1-50, 23 Inclusive. 24 Defendants. 25 26 27

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This matter having come before the Honorable Judge Richard B. Ulmer of the Superior Court of the State of California, in and for the County of San Francisco, at 9:30 a.m. on January 4, 2024, with Jean-Claude Lapuyade, Esq., of the JCL Law Firm, APC and Shani O. Zakay, Esq. of the Zakay Law Group, APLC as counsel for Plaintiff KAYLIYAH MARTIN ("Plaintiff"), and Neil Eddington, Esq., Eugene Ryu, Esq., and Penny Chen Fox, Esq. of K&L Gates LLP, appearing for Defendants BLEND LABS, INC., a Delaware Corporation, BLEND OPERATIONS, INC., a Delaware Corporation; BLEND TITLE INSURANCE AGENCY, INC., a Delaware Corporation; and BLEND INSURANCE AGENCY, INC., a Delaware Corporation (hereinafter, collectively, "Defendants"). The Court, having carefully considered the briefs, argument of counsel and all the matters presented to the Court, and good cause appearing, hereby GRANTS Plaintiff's Motion for Preliminary Approval of Class Action Settlement.

#### IT IS HEREBY ORDERED:

- 1. The Court preliminarily approves the Stipulation of Settlement of Class and PAGA Action Claims and Release of Claims ("Settlement Agreement" or "Agreement"), a true and correct copy of which is attached hereto as Exhibit "1". This is based on the Court's determination that the Settlement Agreement is within the range of possible final approval, pursuant to the provisions of Section 382 of the California Code of Civil Procedure and California Rules of Court, rule 3.769.
- 2. This Order incorporates by reference the definitions in the Agreement, and all terms defined therein shall have the same meaning in this Order as set forth in the Agreement.
- 3. Subject to the terms of the Settlement Agreement, the Gross Settlement Amount that Defendants shall pay is Three Hundred Fifty Thousand Dollars and Zero Cents (\$350,000,00). It appears to the Court on a preliminary basis that the settlement amount and terms are fair, adequate, and reasonable as to all Class Members when balanced against the probable outcome of further litigation relating to certification, liability, and damages issues. It further appears that investigation and research have been conducted such that counsel for the Parties are able to reasonably evaluate their respective positions. It further appears to the Court that settlement at this time will avoid substantial additional

costs by all Parties, as well as avoid the delay and risks that would be presented by the further prosecution of the litigation. It further appears that the Settlement has been reached as the result of intensive, serious, and non-collusive arms-length negotiations.

- 4. The Court preliminarily finds that the Settlement appears to be within the range of reasonableness of a settlement that could ultimately be given final approval by this Court. The Court has reviewed the monetary recovery that is being granted as part of the Settlement and preliminarily finds that the monetary settlement awards made available to the Class Members are fair, adequate, and reasonable when balanced against the probable outcome of further litigation relating to certification, liability, and damages issues.
- 5. Plaintiff seeks Attorneys' Fees and Expenses in the amount of up-to one-third of the Gross Settlement Amount for attorneys' fees, currently estimated at One Hundred Sixteen Thousand, Six Hundred and Sixty-Six Dollars and Sixty-Seven Cents (\$116,666.67), plus a reimbursement of reasonably incurred expenses in an amount of up to Twenty-Five Thousand Dollars (\$25,000.00), and proposed Enhancement Payment to the Class Representative, Kaliyah Martin, in an amount of not more than Five Thousand Dollars and Zero Cents (\$5,000.00) to each Plaintiff. While these awards appear to be within the range of reasonableness, the Court will not approve the Attorneys Fees and Expenses, or the Enhancement Payment until the Final Approval Hearing.
- 6. The Court recognizes that Plaintiff and Defendants stipulate and agree to certification of a class for settlement purposes only. This stipulation will not be deemed admissible in this, or any other proceeding should this Settlement not become final. For settlement purposes only, the Court conditionally certifies the following Class:

All non-exempt employees who are or previously were employed by Defendants and performed work in California during the period between August 30, 2018 to the earlier of Preliminary Approval or the date on which the number of workweeks during the Class Period exceeds 14,300, excluding employees who entered into release agreements with Defendants.

- 7. The Court concludes that, for settlement purposes only, the Class meets the requirements for certification under section 382 of the California Code of Civil Procedure in that: (a) the Class is ascertainable and so numerous that joinder of all members of the Class Members is impracticable; (b) common questions of law and fact predominate, and there is a well-defined community of interest amongst the Class Members with respect to the subject matter of the litigation; (c) the claims of the Class Representative are typical of the claims of the Class Members; (d) the Class Representative will fairly and adequately protect the interests of the Class Members; (e) a class action is superior to other available methods for the efficient adjudication of this controversy; and (f) Class Counsel are qualified to act as counsel for the Class Representative in her individual capacity and as the representative of the Class Members.
- 8. The Court provisionally appoints Plaintiff Kaliyah Martin as the representatives of the Class.
- 9. The Court provisionally appoints Jean-Claude Lapuyade, Esq., of JCL Law Firm, APC and Shani Zakay, of Zakay Law Group, APLC as Class Counsel for the Class Members.
- 10. The Court hereby approves, as to form and content, the Proposed Class Notice ("Class Notice") attached to the Agreement as **Exhibit** "A". The Court finds that the notice appears to fully and accurately inform the Class Members and Aggrieved Employees of all material elements of the proposed Settlement, including the right of any Class Member to be excluded from the Class by submitting a written request for exclusion, and of each Class Member's right and opportunity to object to the Settlement. The Court further finds that the distribution of the notices substantially in the manner and form set forth in the Agreement and this Order meets the requirements of due process, is the most reasonable notice under the circumstances, and shall constitute due and sufficient notice to all persons entitled thereto. The Court orders the mailing of the notices by first class mail, pursuant to the terms set forth in the Agreement.
- 11. The Court hereby appoints Apex Class Action LLC, as Settlement Administrator. Within twenty-one (21) days after the Preliminary Approval Date, Defendants shall provide the Settlement

Administrator with the Class Data, including information regarding Class Members that Defendants will in good faith compile from its records, including each Class Member's full name, last-known mailing address, Social Security number, telephone number, and number of Class Period Workweeks and PAGA Pay Periods. Upon receipt of the Class Data, and no later than twenty-eight (28) days after Preliminary Approval of the Settlement, the Settlement Administrator shall mail and email copies of the Notice Packet to all Class Members via first class U.S. Mail.

- 12. The Court hereby preliminarily approves the proposed procedure for exclusion from the Settlement. Any Class Member may individually choose to opt out of and be excluded from the Settlement as provided in the Notice by following the instructions for requesting exclusion from the Settlement of the Released Class Claims that are set forth in the Notice. All requests for exclusion must be postmarked or received by the Response Deadline which is forty-five (45) calendar days after the Settlement Administrator mails the Notice Packets to Class Members or, in the case of re-mailed Notice, not more than fifteen (15) days from the original Response Deadline. Any such person who chooses to opt out of and be excluded from the Settlement will not be entitled to an Individual Settlement Payment under the Settlement and will not be bound by the Settlement, or have any right to object, appeal or comment thereon. Class Members who have not requested exclusion shall be bound by all determinations of the Court, the Agreement, and Judgment.
- 13. Any Class Member who has not opted out may appear at the final approval hearing and may object or express the Class Member's views regarding the Settlement and may present evidence and file briefs or other papers that may be proper and relevant to the issues to be heard and determined by the Court as provided in the Notice. Class Members will have forty-five (45) calendar days from the date the Settlement Administrator mails the Class Notice to postmark their written objections to the Settlement Administrator.
- 14. A final approval hearing shall be held before this Court on <u>June 4, 2024</u> at <u>9:30 AM</u> in Department 302 of the San Francisco County Superior Court to determine all necessary matters concerning the Settlement, including: whether the proposed settlement of the Action on the terms and

conditions provided for in the Agreement is fair, adequate and reasonable and should be finally approved by the Court; whether an Order Granting Final Approval should be entered herein; whether the plan of allocation contained in the Agreement should be approved as fair, adequate and reasonable to the Class; and to finally approve the Attorneys' Fees and Expenses, Enhancement Payment, and the Settlement Administration Expenses. All papers in support of the motion for final approval and the motion for Attorneys' Fees and Expenses and Enhancement Payment shall be filed with the Court and served on all counsel within twenty-eight (28) days following the expiration of the Response Deadline.

- 15. In the event the Settlement does not become effective in accordance with the terms of the Agreement, or the Settlement is not finally approved, or is terminated, canceled, or fails to become effective for any reason, this Settlement Agreement shall be rendered null and void and shall be vacated, and the Parties shall revert to their respective positions as of before entering into the Agreement. In such an event, the Court's orders regarding the Settlement, including this Preliminary Approval Order, shall not be used or referred to in litigation for any purpose. Nothing in this paragraph is intended to alter the terms of the Settlement Agreement with respect to the effect of the Settlement Agreement if it is not approved.
- 16. The Court reserves the right to adjourn or continue the date of the final approval hearing and all dates provided for in the Agreement without further notice to Class Members and retains jurisdiction to consider all further applications arising out of or connected with the proposed Settlement.

Dated:	1/25/24	, Us
		JUDGE OF THE SUPERIOR COURT RICHARD UI MER

# EXHIBIT 1

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13	Attorneys for Plaintiff	
	SUPERIOR COURT OF TH	E STATE OF CALIFORNIA
14	IN AND FOR THE COUN	TY OF SAN FRANCISCO
15	IN THIS FOR THE COOK	TT OF SAN FRANCISCO
16	KALIYAH MARTIN, an individual, on behalf	Case No.: CGC-22-600420
	of herself and on behalf of all persons similarly situated,	[Action Filed June 28, 2022]
17		STIPULATION OF SETTLEMENT OF
18	Plaintiff,	CLASS AND PAGA ACTION CLAIMS
19	v.	AND RELEASE OF CLAIMS
20	BLEND LABS, INC. a Delaware Corporation;	
	BLEND OPERATIONS, INC., a Delaware Corporation; BLEND TITLE INSURANCE	
21	AGENCY, INC., a Delaware Corporation;	
22	BLEND INSURANCE AGENCY, INC., a	
23	Delaware Corporation; and DOES 1-50, Inclusive,	·
24	motusivo,	
	Defendants.	
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This Stipulation of Settlement of Class and PAGA Action Claims and Release of Claims is entered into by and between Plaintiff KALIYAH MARTIN (hereinafter "Plaintiff"), an individual, on behalf of the Settlement Class, and in her representative capacity on behalf of the State of California and the Aggrieved Employees, and Defendants BLEND LABS, INC., BLEND OPERATIONS, INC., BLEND TITLE INSURANCE AGENCY, INC., and BLEND INSURANCE AGENCY, INC. (hereinafter "Defendants"):

#### I. <u>DEFINITIONS</u>

- A. "Action" shall mean the putative class action lawsuit designated *Kaliyah Martin v. Blend Labs, Inc., et al.*, San Francisco County Superior Court, Case No. CGC-22-600420, filed June 28, 2022.
- B. "Agreement" or "Settlement Agreement" means this Stipulation of Settlement of Class and PAGA Action and Release of Claims.
- C. "Aggrieved Employees" means all non-exempt employees who are or previously were employed by Defendants and performed work in California during the PAGA Period.
- D. "Aggrieved Employee Payment" means the payments made to each Aggrieved Employee.
- E. "Attorneys' Expenses" means the award of expenses that the Court authorizes to be paid to Class Counsel for the expenses they have incurred of up to \$25,000.00. Class Counsel will be issued an IRS Form 1099 by the Settlement Administrator for the Attorneys' Expenses detailed in this Section and shall be solely and legally responsible for paying all applicable taxes on the payment made pursuant to this Section.
- F. "Attorneys' Fees" means the award of fees that the Court authorizes to be paid to Class Counsel for the services they have rendered, and will render, to Plaintiff and the Settlement Class through the dismissal of in the Action, currently not to exceed one-third of the Gross Settlement Amount currently estimated to be \$116,666.67 out of \$350,000.00. Attorneys' fees will be divided between Class Counsel as follows

appeal, writ, intervention, or other proceeding opposing the Settlement has elapsed without any appeal, writ, intervention, or other proceeding having been filed; (B) when any appeal, writ, intervention, or other proceeding opposing the Settlement has been dismissed finally and conclusively with no right to pursue further remedies or relief; or (C) when any appeal, writ, intervention, or other proceeding has upheld the Court's Final Order and Judgment with no right to pursue further remedies or relief..

- O. "Enhancement Award" means an award in the amount of \$5,000 or in an amount that does not exceed \$5,000 that the Court authorizes to be paid to the Class Representative, in addition to her Individual Settlement Payment and her individual Aggrieved Employee Payment, in recognition of her efforts and risks in assisting with the prosecution of the Action.
- P. "Funding Date" shall mean the date by which Defendants have paid the entire Gross Settlement Amount to the Claims Administrator in accord with the terms of this Agreement. Defendants will pay the Gross Settlement Amount to the Claims Administrator with 30 days of the Effective Date, as defined in (N).
- Q. "Gross Settlement Amount" means Three Hundred Fifty Thousand Dollars (\$350,000.00) that Defendants must pay into the QSF in connection with this Settlement, inclusive of the sum of Individual Settlement Payments, Administration Costs, Attorneys' Fees and Attorneys' Expenses, Enhancement Award, and the PAGA Penalties. *Exclusive* of the employer's share of payroll tax, if any, triggered by any payment under this Settlement, \$350,000 shall be the maximum sum that Defendants will be required to pay under this Settlement.
- R. "Individual Settlement Payments" means the amount payable from the Net Settlement
  Amount to each Settlement Class Member and excludes any amounts distributed to
  Aggrieved Employees pursuant to PAGA.
- S. "Net Settlement Amount" or "NSA" means the Gross Settlement Amount, less Attorneys' Fees and Attorneys' Expenses, Enhancement Award, PAGA Penalties, and Administration Costs.

- T. "Notice Packet" means the Class Notice to be provided to the Class Members by the Settlement Administrator in the form set forth as **Exhibit A** to this Agreement (other than formatting changes to facilitate printing by the Settlement Administrator).
- U. "Operative Complaint" shall mean the First Amended Complaint on file in the Action filed on March 28, 2023.
- V. "PAGA" means the California Labor Code Private Attorneys General Act of 2004, Labor Code § 2698 et seq.
- W. "PAGA Payment Ratio" means the respective Pay Periods during the PAGA Period for each Aggrieved Employee divided by the sum total of the Pay Periods for all Aggrieved Employees during the PAGA Period.
- X. "PAGA Pay Periods," for purposes of calculating the distribution of the Aggrieved Employee Payment, as defined herein, means the number of pay periods of employment during the PAGA Period that each Aggrieved Employee worked in California.
- Y. "PAGA Period" means the period between April 21, 2021 to the earlier of Preliminary Approval or the date on which the number of workweeks during the Class Period exceeds 14,300.
- Z. "PAGA Penalties" shall mean Fifty Thousand Dollars (\$50,000.00) to be allocated from the Gross Settlement Amount, with 25% of the payment going to the Aggrieved Employees ("Aggrieved Employee Payment") and 75% of the payment going to the Labor and Workforce Development Agency ("LWDA Payment"). The amount of the PAGA Penalties is subject to Court approval pursuant to California Labor Code section 2699(l). Any reallocation of the Gross Settlement Amount to increase or decrease the PAGA Penalties will not constitute grounds by either party to void this Agreement, so long as the Gross Settlement Amount remains the same.
- AA. "Parties" means Plaintiff and Defendants, collectively, and "Party" shall mean either Plaintiff or Defendants, individually.

- BB. "Payment Ratio" means the respective Workweeks for each Class Member divided by the sum total Workweeks for all Class Members.
- CC. "Plaintiff" shall mean Kaliyah Martin.
- DD. "QSF" means the Qualified Settlement Fund established, designated, and maintained by the Settlement Administrator to fund the Gross Settlement Amount.
- EE. "Released Class Claims" shall mean all class claims alleged in the Operative Complaint or that could have been alleged under the same or similar facts. Allegations and/or claims pleaded in the Operative Complaint specifically include: alleged unfair competition in violation of California Business and Professions Code section 17200 arising from violations of the California Labor Code sections listed hereinbelow; failure to pay minimum wages in violation of California Labor Code sections 1194, 1197 and 1197.1; failure to pay overtime wages in violation of California Labor Code sections 510 et seq., 512, 518, 558, and 1194; failure to provide required meal periods in violation of California Labor Code sections 226.7 and 512 and the applicable IWC Wage Order; failure to provide required rest periods in violation of California Labor Code sections 226.7 and 512 and the applicable IWC Wage Order; failure to provide accurate itemized statements in violation of California Labor Code section 226; failure to provide wages when due in violation of California Labor Code sections 201, 202 and 203; failure to reimburse employees for required business expenses in violation of California Labor Code section 2802; violation of California Labor Code section 246; violation of California Labor Code section 221, violation of California Labor Code section 204; any and all other claims under California common law, the California Labor Code including but not limited to the Fair Labor Standards Act, California Industrial Welfare Commission Wage Orders, and the California Business and Professions Code alleged in or that could have been alleged under the same or similar facts, allegations and/or claims pleaded in the operative complaint. In addition, to the extent required by law, the cashing of the settlement check by the Settlement Class Member shall be deemed to be an opt-in for

purposes of releasing Released Parties from any claims predicated under the FLSA that could have been alleged under the same or similar facts, allegations and/or claims pleaded in the operative complaint. The Settlement Administrator shall include a legend on the settlement check stating "By cashing this check, I am opting into the settlement in *Kaliyah Martin v. Blend Labs, Inc., Blend Operations, Inc., Blend Title Insurance Agency, Inc. and Blend Insurance Agency, Inc.*, Superior Court of California, County of San Francisco Case No. CGC-22- 600420, under FLSA, 29 U.S.C. § 216(b), and releasing the Released Claims described in the Settlement Agreement."

- FF. "Released PAGA Claims" means all PAGA claims alleged in the operative complaint and Plaintiff's PAGA notice to the LWDA which occurred during the PAGA Period, including but not limited to alleged violations of California Labor Code sections 201, 201.3, 202, 203, 204, 210, 218.5, 218.6, 221, 226, 226.2, 226.3, 226.7, 246, 510, 512, 558, 1174(d), 1174.5, 1194, 1197, 1197.1, 1197.14, 1198, 1199, 2802, and 2804 and the applicable Industrial Wage Order(s) and expressly excluding all other claims, including claims for vested benefits, wrongful termination, unemployment insurance, disability, social security, workers' compensation, and PAGA claims outside of the PAGA Period.
- GG. "Released Parties" shall mean Defendants and any of its past, present and future direct or indirect parents, subsidiaries, predecessors, successors, affiliates, and all entities that could be held to be joint employers, as well as each of its or their past, present and future officers, directors, employees, partners, members, shareholders and agents, attorneys, insurers, reinsurers, and any individual or entity which could be jointly liable with Defendants.
- II. "Response Deadline" means the date forty-five (45) calendar days after the Settlement Administrator mails Notice Packets to Class Members and the last date on which Class Members may submit requests for exclusion or objections to the Settlement.

Defendants have the unilateral right to nullify the Settlement if more than 10 Class Members opt out of the Settlement.

- JJ. "Settlement" means the disposition of the Action pursuant to this Agreement.
- KK. "Settlement Administrator" means Apex Class Action, 20371 Irvine Ave., Suite 110, Newport Beach, CA 92660 Tel: 1-800-355-0700. The Settlement Administrator establishes, designates and maintains, as a QSF under Internal Revenue Code section 468B and Treasury Regulation section 1.468B-1, into which the amount of the Gross Settlement Amount is deposited for the purpose of resolving the claims of Settlement Class Members. The Settlement Administrator shall maintain the funds until distribution in an account(s) segregated from the assets of Defendants and any person related to Defendants. All accrued interest shall be paid and distributed to the Settlement Class Members as part of their respective Individual Settlement Payment.
- LL. "Settlement Class Members" or "Settlement Class" means all Class Members who have not submitted a timely and valid request for exclusion as provided in this Agreement.
- MM. "Workweeks," for purposes of calculating the distribution of the Net Settlement Amount, means the number of weeks of employment during the Class Period that each Class Member performed work for Defendants in California.

#### II. RECITALS

- A. On April 21, 2022, Plaintiff filed a Notice of Violations with the Labor and Workforce Development Agency (LWDA) and served the same on Defendants.
- B. On June 28, 2022, Plaintiff filed the Action in San Francisco County Superior Court, alleging a single cause of action for:
  - 1. Violation of the Private Attorneys General Act (Labor Code §§ 2698 et seg.).
- C. On August 30, 2022, Plaintiff filed a separate action in Los Angeles County SuperiorCourt (the "LASC Class Action"), alleging claims for:
  - 1. Unfair Competition (Bus. & Prof. Code §§ 17200 et seq.);

discovery, and reviewing documents and information provided by Defendants

pursuant to informal requests for information to prepare for mediation. Defendants produced for the purpose of settlement negotiations certain employment data concerning the Settlement Class, which Class Counsel reviewed and analyzed with the assistance of an expert. Based on their own independent investigation and evaluation, Class Counsel are of the opinion that the Settlement with Defendants is fair, reasonable, and adequate, and is in the best interest of the Settlement Class considering all known facts and circumstances, including the risks of significant delay, defenses asserted by Defendants, uncertainties regarding class certification, and numerous potential appellate issues. Although it denies any liability, Defendants are agreeing to this Settlement solely to avoid the inconveniences and cost of further litigation. The Parties and their counsel have agreed to settle the claims on the terms set forth in this Agreement.

- I. On May 24, 2023, the Parties participated in mediation presided over by Steven Rottman, Esq., an experienced mediator of wage and hour class and PAGA actions. The mediation concluded with a settlement, which was subsequently memorialized in the form of a Memorandum of Understanding.
- J. This Agreement replaces and supersedes the Memorandum of Understanding and any other agreements, understandings, or representations between the Parties. This Agreement represents a compromise and settlement of highly disputed claims. Nothing in this Agreement is intended or will be construed as an admission by Defendants that the claims in the Action of Plaintiff or the Class Members have merit or that Defendants bear any liability to Plaintiff or the Class on those claims or any other claims, or as an admission by Plaintiff that Defendants' defenses in the Action have merit.
- K. The Parties believe that the Settlement is fair, reasonable and adequate. The Settlement was arrived at through arm's-length negotiations, taking into account all relevant factors. The Parties recognize the uncertainty, risk, expense and delay attendant to continuing the Action through trial and any appeal. Accordingly, the

L. The Parties agree to certification of the Class for purposes of this Settlement only. If for any reason the settlement does not become effective, Defendants reserve the right to contest certification of any class for any reason and reserves all available defenses to the claims in the Action.

Based on these Recitals that are a part of this Agreement, the Parties agree as follows:

#### III. TERMS OF AGREEMENT

- A. <u>Settlement Consideration and Settlement Payments by Defendants.</u>
  - 1. Settlement Consideration. In full and complete settlement of the Action, and in exchange for the releases set forth below, Defendants will pay the sum of the Individual Settlement Payments, the Enhancement Award, the Attorneys' Fees and Attorneys' Expenses, PAGA Penalties, and the Administration Costs, as specified in this Agreement, equal to the Gross Settlement Amount of Three Hundred and Fifty Thousand Dollars (\$350,000.00). The Parties agree that this is a non-reversionary Settlement and that no portion of the Gross Settlement Amount shall revert to Defendants. Other than the Defendants' share of employer payroll taxes and as provided in Section III.A.2 below, Defendants shall not be required to pay more than the Gross Settlement Amount.
  - 2. <u>Class Size</u>. Defendants represent that the Settlement Class was comprised of 170 individuals who collectively worked approximately 13,000 workweeks ("Projected Workweeks") during the Class Period. No later than twenty-one (21) days after preliminary approval of the settlement, Defendants will provide the Settlement Administrator with the Class Data.
  - Settlement Payment. Defendants shall deposit the Gross Settlement Amount into the QSF, through the Settlement Administrator by the Funding Date.
     Defendants' Share of Payroll Taxes. Defendants' share of employer side

payroll taxes is in addition to the Gross Settlement Amount and shall be paid
together with the Gross Settlement Amount on the Funding Date.

- B. Release by Settlement Class Members. As of the Funding Date, in exchange for the consideration set forth in this Agreement, Plaintiff and the Settlement Class Members release the Released Parties from the Released Class Claims for the Class Period.
- C. Release by the Aggrieved Employees. As of the Funding Date, in exchange for the consideration set forth in this Agreement, the Plaintiff, the LWDA and the State of California release the Released Parties from the Released PAGA Claims for the PAGA Period. As a result of this release, the Aggrieved Employees shall be precluded from bringing claims against Defendants for the Released PAGA Claims.
- D. <u>Conditions Precedent</u>: This Settlement will become final and effective only upon the occurrence of all of the following events:
  - 1. The Court enters an order granting preliminary approval of the Settlement;
  - 2. The Court enters an order granting final approval of the Settlement and a Final Judgment;
  - 3. If an objector appears at the final approval hearing, the time for appeal of the Final Judgment and Order Granting Final Approval of Class Action Settlement expires; or, if an appeal is timely filed, there is a final resolution of any appeal from the Judgment and Order Granting Final Approval of Class Action Settlement; and
  - 4. Defendants fully fund the Gross Settlement Amount.
- E. <u>Nullification of Settlement Agreement</u>. If this Settlement Agreement is not preliminarily or finally approved by the Court, fails to become effective, or is reversed, withdrawn or modified by the Court, or in any way prevents or prohibits Defendants from obtaining a complete resolution of the Released Claims, or if Defendants fail to fully fund the Gross Settlement Amount, or if Defendants exercise their unilateral right to nullify the Settlement if more than 10 Class Members opt out of the Settlement:

- 1. This Settlement Agreement shall be void *ab initio* and of no force or effect, and shall not be admissible in any judicial, administrative or arbitral proceeding for any purpose or with respect to any issue, substantive or procedural;
- 2. The conditional class certification (obtained for any purpose) shall be void ab initio and of no force or effect, and shall not be admissible in any judicial, administrative or arbitral proceeding for any purpose or with respect to any issue, substantive or procedural;
- None of the Parties to this Settlement will be deemed to have waived any claims, objections, defenses or arguments in the Action, including with respect to the issue of class certification; and
- 4. If Defendants exercise their unilateral right to nullify the Settlement,

  Defendants shall bear the sole responsibility for all Settlement Administration

  Costs incurred to the date of nullification.
- F. <u>Certification of the Settlement Class</u>. The Parties stipulate to conditional class certification of the Class for the Class Period for purposes of settlement only. In the event that this Settlement is not approved by the Court, fails to become effective, or is reversed, withdrawn or modified by the Court, or in any way prevents or prohibits Defendants from obtaining a complete resolution of the Released Claims, the conditional class certification (obtained for any purpose) shall be void *ab initio* and of no force or effect, and shall not be admissible in any judicial, administrative or arbitral proceeding for any purpose or with respect to any issue, substantive or procedural.
- G. Tax Liability. The Parties make no representations as to the tax treatment or legal effect of the payments called for, and Class Members and/or Aggrieved Employees are not relying on any statement or representation by the Parties in this regard. Class Members and/or Aggrieved Employees understand and agree that they will be responsible for the payment of any taxes and penalties assessed on the Individual Settlement Payments and/or Aggrieved Employees' individual shares of the Aggrieved

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Employee Payment described and will be solely responsible for any penalties or other obligations resulting from their personal tax reporting of Individual Settlement Payments and/or Aggrieved Employees' individual shares of the Aggrieved Employee Payment.

- <u>Circular 230 Disclaimer.</u> Each Party to this Agreement (for purposes of this section, the "acknowledging party" and each Party to this Agreement other than the acknowledging party, an "other party") acknowledges and agrees that: (1) no provision of this Agreement, and no written communication or disclosure between or among the Parties or their attorneys and other advisers, is or was intended to be, nor shall any such communication or disclosure constitute or be construed or be relied upon as, tax advice within the meaning of United States Treasury Department circular 230 (31 CFR part 10, as amended); (2) the acknowledging party (a) has relied exclusively upon his, her or its own, independent legal and tax counsel for advice (including tax advice) in connection with this Agreement, (b) has not entered into this Agreement based upon the recommendation of any other Party or any attorney or advisor to any other Party, and (c) is not entitled to rely upon any communication or disclosure by any attorney or adviser to any other party to avoid any tax penalty that may be imposed on the acknowledging party, and (3) no attorney or adviser to any other Party has imposed any limitation that protects the confidentiality of any such attorney's or adviser's tax strategies (regardless of whether such limitation is legally binding) upon disclosure by the acknowledging party of the tax treatment or tax structure of any transaction, including any transaction contemplated by this Agreement.
- I. Preliminary Approval Motion. Class Counsel shall draft and file the motion for preliminary approval within sixty (60) calendar days of execution of the Memorandum of Understanding on May 24, 2023, or within the statutory timeframe as determined by the Court's setting of the preliminary approval hearing, which shall include this Settlement Agreement. Plaintiff will provide Defendants with a draft of the Motion at

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least 3 business days prior to the filing of the Motion to give Defendants an opportunity to propose changes or additions to the Motion.

J. Settlement Administrator. The Settlement Administrator shall be responsible for: establishing and administering the QSF; calculating, processing and mailing payments to the Class Representative, Class Counsel, LWDA and Class Members; printing and mailing the Notice Packets to the Class Members as directed by the Court; receiving and reporting the objections and requests for exclusion; calculating, deducting and remitting all legally required taxes from Individual Settlement Payments and distributing tax forms for the Wage Portion, the Penalties Portion and the Interest Portion of the Individual Settlement Payments and/or Aggrieved Employees' individual shares of the Aggrieved Employee Payment; processing and mailing tax payments to the appropriate state and federal taxing authorities; providing declaration(s) as necessary in support of preliminary and/or final approval of this Settlement; and other tasks as the Parties mutually agree or the Court orders the Settlement Administrator to perform. The Settlement Administrator shall keep the Parties timely apprised of the performance of all Settlement Administrator responsibilities by among other things, sending a weekly status report to the Parties' counsel stating the date of the mailing, the of number of Elections Not to Participate in Settlement it receives (including the numbers of valid and deficient), and number of objections received.

#### K. Notice Procedure.

- Class Data. No later than twenty-one (21) calendar days after the Preliminary
  Approval Date, Defendants shall provide the Settlement Administrator with
  the Class Data for purposes of preparing and mailing Notice Packets to the
  Class Members.
- 2. Notice Packets.
  - a) The Notice Packet shall contain the Notice of Class Action Settlement in a form substantially similar to the form attached as **Exhibit A**. The

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Notice of Class Action Settlement shall inform Class Members and PAGA Class Members that they need not do anything in order to receive an Individual Settlement Payment and/or Aggrieved Employees' individual shares of the Aggrieved Employee Payment and to keep the Settlement Administrator apprised of their current mailing address, to which the Individual Settlement Payments and/or Aggrieved Employees' individual shares of the Aggrieved Employment Payment will be mailed following the Funding Date. The Notice of Class Action Settlement shall set forth the release to be given by all members of the Class who do not request to be excluded from the Settlement Class and/or Aggrieved Employees in exchange for an Individual Settlement Payment and/or Aggrieved Employees' individual shares of the Aggrieved Employment Payment, the number of Workweeks worked by each Class Member during the Class Period and PAGA Period, if any, and the estimated amount of their Individual Settlement Payment if they do not request to be excluded from the Settlement and each Aggrieved Employees' share of the Aggrieved Employment Payment, if any. The Settlement Administrator shall use the Class Data to determine Class Members' Workweeks and PAGA Workweeks. The Notice will also advise the Aggrieved Employees that they will release the Released PAGA Claims and will receive their share of the Aggrieved Employee Payment regardless of whether they request to be excluded from the Settlement.

b) The Notice Packet's mailing envelope shall include the following language: "IMPORTANT LEGAL DOCUMENT- YOU MAY BE ENTITLED TO PARTICIPATE IN A CLASS ACTION SETTLEMENT; A PROMPT REPLY TO CORRECT YOUR

ADDRESS IS REQUIRED AS EXPLAINED IN THE ENCLOSED

NOTICE."

3. Notice by First Class U.S. Mail. Upon receipt of the Class Data, the Settlement Administrator will perform a search based on the National Change of Address Database to update and correct any known or identifiable address changes. No later than twenty-eight (28) calendar days after preliminary approval of the Settlement, the Settlement Administrator shall mail copies of the Notice Packet to all Class Members via regular First-Class U.S. Mail and electronic mail. The Settlement Administrator shall exercise its best judgment to determine the current mailing address for each Class Member. The address identified by the Settlement Administrator as the current mailing address shall be presumed to be the best mailing address for each Class Member.

- 4. <u>Undeliverable Notices</u>. Any Notice Packets returned to the Settlement Administrator as non-delivered on or before the Response Deadline shall be re-mailed to any forwarding address provided. If no forwarding address is provided, the Settlement Administrator shall promptly attempt to determine a correct address by lawful use of skip-tracing, or other search using the name, address and/or Social Security number of the Class Member involved, and shall then perform a re-mailing, if another mailing address is identified by the Settlement Administrator.
- Disputes Regarding Individual Settlement Payments. Class Members will have the opportunity, should they disagree with Defendants' records regarding the start and end dates of employment to provide documentation and/or an explanation to show contrary dates. If there is a dispute, the Settlement Administrator will consult with the Parties to determine whether an adjustment is warranted. The Settlement Administrator shall determine the eligibility for, and the amounts of, any Individual Settlement Payments under the terms of this Agreement. The Settlement Administrator's determination

of the eligibility for and amount of any Individual Settlement Payment shall be binding upon the Class Member and the Parties.

- 6. <u>Disputes Regarding Administration of Settlement</u>. Any disputes not resolved by the Settlement Administrator concerning the administration of the Settlement will be resolved by the Court under the laws of the State of California. Before any such involvement of the Court, counsel for the Parties will confer in good faith to resolve the disputes without the necessity of involving the Court.
- 7. Exclusions. The Notice of Class Action Settlement contained in the Notice Packet shall state that Class Members who wish to exclude themselves from the Settlement must submit a written request for exclusion to the Settlement Administrator by the Response Deadline. The written request for exclusion must state that the Class Member wishes to exclude himself or herself from the Settlement and (1) must contain the name, address, and the last four digits of the Social Security number of the person requesting exclusion; (2) must be signed by the Class Member; (3) must be postmarked or fax stamped by the Response Deadline and returned to the Settlement Administrator at the specified address or fax telephone number; and (4) contain a typewritten or handwritten notice stating in substance that he or she wishes to be excluded from the settlement of the class action lawsuit entitled Kaliyah Martin v. Blend Labs, Inc., et al., currently pending in Superior Court of San Francisco, Case No. CGC-22-600420. The request for exclusion will not be valid if it is not timely submitted, if it is not signed by the Class Member, or if it does not contain the name and address and last four digits of the Social Security number of the Class Member. The date of the postmark on the mailing envelope or fax stamp on the request for exclusion shall be the exclusive means used to determine whether the request for exclusion was timely submitted. Any Class Member who submits a timely request for exclusion shall be excluded from

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the Settlement Class will not be entitled to an Individual Settlement Payment and will not be otherwise bound by the terms of the Settlement or have any right to object, appeal or comment thereon. However, any Class Member that submits a timely request for exclusion that is also a member of the Aggrieved Employees will still receive his/her pro rata share of the PAGA Settlement, as specified below, and in consideration, will be bound by the Release by the Aggrieved Employees as set forth herein. Settlement Class Members who fail to submit a valid and timely request for exclusion on or before the Response Deadline shall be bound by all terms of the Settlement and any final judgment entered in this Action if the Settlement is approved by the Court. No later than twenty-one (21) calendar days after the Response Deadline, the Settlement Administrator shall provide counsel for the Parties with a final list of the Class Members who have timely submitted timely requests for exclusion. At no time shall any of the Parties or their counsel seek to solicit or otherwise encourage members of the Class to submit requests for exclusion from the Settlement.

8. Objections. The Notice of Class Action Settlement contained in the Notice Packet shall state that Class Members who wish to object to the Settlement may submit to the Settlement Administrator a written statement of objection ("Notice of Objection") by the Response Deadline. The postmark date of mailing shall be deemed the exclusive means for determining that a Notice of Objection was served timely. The Notice of Objection, if in writing, must be signed by the Settlement Class Member and state: (1) the case name and number; (2) the name of the Settlement Class Member; (3) the address of the Settlement Class Member; (4) the last four digits of the Settlement Class Member's Social Security number; (5) the basis for the objection; and (6) if the Settlement Class Member intends to appear at the Final Approval/Settlement Fairness Hearing. Class Members who fail to make objections in writing in the manner specified above may still make their

objections orally at the Final Approval/Settlement Fairness Hearing with the Court's permission. Settlement Class Members will have a right to appear at the Final Approval/Settlement Fairness Hearing to have their objections heard by the Court regardless of whether they submitted a written objection. At no time shall any of the Parties or their counsel seek to solicit or otherwise encourage Class Members to file or serve written objections to the Settlement or appeal from the Order and Final Judgment. Class Members who submit a written request for exclusion may not object to the Settlement. Class Members may not object to the PAGA Penalties. Counsel for the Parties shall file any response to the objections submitted by objecting Class Members, if any, at least five (5) calendar days before the date of the Final Approval Hearing.

- 9. Class Representative and Class Counsel agree to not appeal, opt out of, object to otherwise challenge the Settlement. Class Counsel shall not represent any Class Member for any objection, appeal, or other challenge to the Settlement.
- L. <u>Funding and Allocation of the Gross Settlement Amount</u>. Defendants are required to pay the Gross Settlement Amount plus any employer's share of payroll taxes as mandated by law within the time specified hereinabove on the Funding Date.
  - 1. Calculation of Individual Settlement Payments. Individual Settlement Payments shall be paid from the Net Settlement Amount and shall be paid pursuant to the formula set forth herein. Using the Class Data, the Settlement Administrator shall add up the total number of Workweeks for all Class Members. The respective Workweeks for each Class Member will be divided by the total Workweeks for all Class Members, resulting in the Payment Ratio for each Class Member. Each Class Member's Payment Ratio will then be multiplied by the Net Settlement Amount to calculate each Class Member's estimated Individual Settlement Payments. Each Individual Settlement Payment will be reduced by any legally mandated employee tax withholdings (e.g., employee payroll taxes, etc.). Individual Settlement Payments for Class

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Members who submit valid and timely requests for exclusion will be redistributed to Settlement Class Members who do not submit valid and timely requests for exclusion on a pro rata basis based on their respective Payment Ratios.

- 2. Calculation of Individual Payments to the Aggrieved Employees. Using the Class Data, the Settlement Administrator shall add up the total number of PAGA Pay Periods for all Aggrieved Employees during the PAGA Period. The respective PAGA Pay Periods for each Aggrieved Employees will be divided by the total PAGA Pay Periods for all Aggrieved Employees, resulting in the "PAGA Payment Ratio" for each Aggrieved Employee. Each Aggrieved Employee's PAGA Payment Ratio will then be multiplied by the Aggrieved Employee Payment to calculate each Aggrieved Employee's estimated share of the Aggrieved Employee Payment.
- 3. Allocation of Individual Settlement Payments. For tax purposes, Individual Settlement Payments shall be allocated and treated as 20% wages ("Wage Portion") and 80% penalties and pre-judgment interest ("Penalties and Interest Portion"). The Wage Portion of the Individual Settlement Payments shall be reported on IRS Form W-2 and the Penalties and Interest Portion and Interest Portion of the Individual Settlement Payments shall be reported on IRS Form 1099 issued by the Settlement Agreement.
- 4. Allocation of Aggrieved Employee Payments. For tax purposes, Aggrieved Employee Settlement Payments shall be allocated and treated as 100% penalties and shall be reported on IRS Form 1099.
- 5. No Credit Toward Benefit Plans. The Individual Settlement Payments and individual shares of the PAGA Penalties made to Settlement Class Members and/or Aggrieved Employees under this Settlement Agreement, as well as any other payments made pursuant to this Settlement Agreement, will not be utilized to calculate any additional benefits under any benefit plans to which

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any Class Members may be eligible, including, but not limited to profitsharing plans, bonus plans, 401(k) plans, stock purchase plans, vacation plans, sick leave plans, PTO plans, and any other benefit plan. Rather, it is the Parties' intention that this Settlement Agreement will not affect any rights, contributions, or amounts to which any Class Members may be entitled under any benefit plans.

- All monies received by Settlement Class Members under the Settlement which are attributable to wages shall constitute income to such Settlement Class Members solely in the year in which such monies actually are received by the Settlement Class Members. It is the intent of the Parties that Individual Settlement Payments and individual shares of the PAGA Penalties provided for in this Settlement agreement are the sole payments to be made by Defendants to Settlement Class Members and/or Aggrieved Employees in connection with this Settlement Agreement, with the exception of Plaintiff, and that the Settlement Class Members and/or Aggrieved Employees are not entitled to any new or additional compensation or benefits as a result of having received the Individual Settlement Payments and/or their shares of the Aggrieved Employee Payment.
- 7. <u>Mailing</u>. Individual Settlement Payments and Aggrieved Employee Payments shall be mailed by regular First-Class U.S. Mail to Settlement Class Members' and/or Aggrieved Employees' last known mailing address no later than fifteen (15) days after the Funding Date.
- 8. Expiration. Any checks issued to Settlement Class Members and Aggrieved Employees shall remain valid and negotiable for one hundred and eighty (180) days from the date of their issuance. If a Settlement Class Member and/or Aggrieved Employees does not cash his or her settlement check within 90 days, the Settlement Administrator will send a letter to such persons, advising that the check will expire after the 180<sup>th</sup> day, and invite that Settlement Class Member and/or Aggrieved Employees to request reissuance in the event the

check was destroyed, lost or misplaced. In the event an Individual Settlement Payment and/or Aggrieved Employees' individual share of the PAGA Penalties check has not been cashed within one hundred and eighty (180) days, all funds represented by such uncashed checks, plus any interest accrued thereon, shall be distributed to the California Controller's Unclaimed Property Fund.

9. Enhancement Award. In addition to the Individual Settlement Payment as a Settlement Class Member and her individual share of the Aggrieved Employee Payment, Plaintiff will apply to the Court for an award of not more than \$5,000.00, as the Enhancement Award. Defendants will not oppose a Enhancement Award of not more than \$5,000.00 for Plaintiff. The Settlement Administrator shall pay the Enhancement Award, either in the amount stated herein if approved by the Court or some other amount as approved by the Court, to Plaintiff from the Gross Settlement Amount no later than fifteen (15) days after the Funding Date. Any portion of the requested Enhancement Award that is not awarded to the Class Representative shall be part of the Net Settlement Amount and shall be distributed to Settlement Class Members as provided in this Agreement. The Settlement Administrator shall issue an IRS Form 1099 — MISC to Plaintiff for her Enhancement Award. Plaintiff shall be solely and legally responsible to pay any and all applicable taxes on her Enhancement Award and shall hold harmless the Released Parties from any claim or liability for taxes, penalties, or interest arising as a result of the Enhancement Award. Approval of this Settlement shall not be conditioned on Court approval of the requested amount of the Enhancement Award. If the Court reduces or does not approve the requested Enhancement Award, Plaintiff shall not have the right to revoke the Settlement, and it will remain binding.

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Attorneys' Fees and Attorneys' Expenses. Defendants understand Class Counsel will file a motion for or Attorneys' Fees not to exceed one-third of the Gross Settlement Amount currently estimated to be \$116,666.67 and Attorneys' Expenses supported by declaration not to exceed Fifteen Thousand Dollars (\$15,000.00). Any awarded Attorneys' Fees and Attorneys' Expenses shall be paid from the Gross Settlement Amount. Any portion of the requested Attorneys' Fees and/or Attorneys' Expenses that are not awarded to Class Counsel shall be part of the Net Settlement Amount and shall be distributed to Settlement Class Members as provided in this Agreement. The Settlement Administrator shall allocate and pay the Attorneys' Fees to Class Counsel from the Gross Settlement Amount no later than fifteen (15) days after the Funding Date. Class Counsel shall be solely and legally responsible to pay all applicable taxes on the payment made pursuant to this paragraph. Settlement Administrator shall issue an IRS Form 1099 — MISC to Class Counsel for the payments made pursuant to this paragraph. Approval of this Settlement shall not be conditioned on Court approval of the requested amount of the Attorneys' Fees or Attorneys' Expenses. In the event that the Court reduces or does not approve the requested Attorneys' Fees, Plaintiff and Class Counsel shall not have the right to revoke the Settlement, or to appeal such order, and the Settlement will remain binding.

11. PAGA Penalties. Fifty Thousand Dollars (\$50,000.00) shall be allocated from the Gross Settlement Amount for settlement of claims for civil penalties under the Private Attorneys General Act of 2004 ("PAGA Penalties"). The Settlement Administrator shall pay seventy-five percent (75%) of the PAGA Penalties (\$37,500.00) to the California Labor and Workforce Development Agency no later than fifteen (15) days after the Funding Date (hereinafter "LWDA Payment"). Twenty-five percent (25%) of the PAGA Penalties (\$12,500.00) will be distributed to the Aggrieved Employees as described in

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this Agreement (hereinafter "Aggrieved Employee Payment"). For purposes of distributing the PAGA Penalties to the Aggrieved Employees, each Aggrieved Employee shall receive their pro-rata share of the Aggrieved Employee Payment using the PAGA Payment Ratio as defined above.

- 12. <u>Administration Costs</u>. The Settlement Administrator shall be paid for the costs of administration of the Settlement from the Gross Settlement Amount. The estimate of the Administration Costs is \$6,000. The Settlement Administrator shall be paid the Administration Costs no later than fifteen (15) days after the Funding Date.
- M. Final Approval Motion. Class Counsel and Plaintiff shall use best efforts to file with the Court a Motion for Order Granting Final Approval and Entering Judgment, within twenty-eight (28) days following the expiration of the Response Deadline, which motion shall request final approval of the Settlement and a determination of the amounts payable for the Enhancement Award, the Attorneys' Fees and Attorneys' Expenses, the PAGA Penalties, and the Administration Costs. Plaintiff will provide Defendants with a draft of the Motion at least 3 business days prior to the filing of the Motion to give Defendants an opportunity to propose changes or additions to the Motion.
  - 1. Declaration by Settlement Administrator. No later than seven (7) days after the Response Deadline, the Settlement Administrator shall submit a declaration in support of Plaintiff's motion for final approval of this Settlement detailing the number of Notice Packets mailed and re-mailed to Class Members, the number of undeliverable Notice Packets, the number of timely requests for exclusion, the number of objections received, the amount of the average Individual Settlement Payment and highest Individual Settlement Payment, the Administration Costs, and any other information as the Parties mutually agree or the Court orders the Settlement Administrator to provide.

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- 2. Final Approval Order and Judgment. Class Counsel shall present an Order Granting Final Approval of Class Action Settlement to the Court for its approval, and Judgment thereon, at the time Class Counsel files the Motion for Final Approval.
- N. Review of Motions for Preliminary and Final Approval. Class Counsel will provide an opportunity for Counsel for Defendants to review the Motions for Preliminary and Final Approval, including the Order Granting Final Approval of Class Action Settlement, and Judgment before filing with the Court. The Parties and their counsel will cooperate with each other and use their best efforts to effect the Court's approval of the Motions for Preliminary and Final Approval of the Settlement, and entry of Judgment.
- O. Cooperation. The Parties and their counsel will cooperate with each other and use their best efforts to implement the Settlement.
- P. Interim Stay of Proceedings. The Parties agree to stay all proceedings in the Action, except such proceedings necessary to implement and complete the Settlement, pending the Final Approval/Settlement Fairness Hearing to be conducted by the Court
- Q. Amendment or Modification. This Agreement may be amended or modified only by a written instrument signed by counsel for all Parties or their successors-in-interest.
- R. Entire Agreement. This Agreement and any attached Exhibit constitute the entire Agreement among these Parties relating to the claims asserted in the Action, and no oral or written representations, warranties or inducements have been made to any Party concerning this Agreement or its Exhibit other than the representations, warranties and covenants contained and memorialized in this Agreement and its Exhibit.
- S. Authorization to Enter into Settlement Agreement. Counsel for all Parties warrant and represent they are expressly authorized by the Parties whom they represent to negotiate this Agreement and to take all appropriate Action required or permitted to be taken by such Parties pursuant to this Agreement to effectuate its terms, and to execute any other documents required to effectuate the terms of this Agreement. The persons signing

this Agreement on behalf of Defendants represent and warrant that he/she is authorized to sign this Agreement on behalf of Defendants. Plaintiff represents and warrants that she is authorized to sign this Agreement and that she has not assigned any claim, or part of a claim, covered by this Settlement to a third-party.

- T. No Public Comment: The Parties and their counsel agree that they will not issue any press releases, initiate any contact with the press, respond to any press inquiry, or have any communication with the press about the fact, amount or terms of the Settlement Agreement. Class Counsel further agrees not to use the Settlement Agreement or any of its terms for any marketing or promotional purposes. Nothing herein will restrict Class Counsel from including publicly available information regarding this settlement in future judicial submissions regarding Class Counsel's qualifications and experience. Further, Class Counsel will not include, reference or use the Settlement Agreement for any marketing or promotional purposes, either before or after the Motion for Preliminary Approval is filed.
- U. <u>Confidentiality</u>. The Parties and their Counsel will not make any public disclosure of the Settlement until after the filing of the motion for preliminary approval of the Settlement. Plaintiff and Class Counsel represent that they have not made any such disclosure. Plaintiff and Class Counsel shall not encourage members of the Class to opt-out or object, or any Aggrieved Employees to intervene or object. Class Counsel will take all steps necessary to ensure that Plaintiff is aware of, and will encourage her to adhere to, the restriction against any public disclosure of the Settlement until after the Settlement is preliminarily approved by the Court, except that Plaintiff's filing of the motion for preliminary approval of the Settlement, which will be public record on the San Francisco County Superior Court's and the California Labor and Workforce Development Agency's websites, will not be considered a breach of this provision.
- V. <u>Indemnification</u>: Plaintiff and Class Counsel acknowledge and agree that they are and will be responsible for the payment of any and all Federal, State, and Local taxes or penalties associated with their respective allocated portions of the payments described

herein, and agree to indemnify, defend, and hold the Released Parties harmless from any and all claims by any Federal, State, or Local taxing authority that Plaintiff or Class Counsel failed to pay or underpaid their or her or his share of taxes associated with the payments set forth in this Settlement. The Parties acknowledge and agree that Class Counsel is not responsible for the payment of any Federal, State, and Local taxes or penalties associated with payments to Plaintiff and Class Members.

- W. <u>Binding on Successors and Assigns</u>. This Agreement shall be binding upon, and inure to the benefit of, the successors or assigns of the Parties, as previously defined.
- X. <u>California Law Governs</u>. All terms of this Agreement and the Exhibit and any disputes shall be governed by and interpreted according to the laws of the State of California.
- Y. <u>Counterparts</u>. This Agreement may be executed in one or more counterparts. All executed counterparts and each of them shall be deemed to be one and the same instrument provided that counsel for the Parties to this Agreement shall exchange among themselves copies or originals of the signed counterparts.
- Z. This Settlement Is Fair, Adequate and Reasonable. The Parties believe this Settlement is a fair, adequate and reasonable settlement of this Action and have arrived at this Settlement after extensive arms-length negotiations, taking into account all relevant factors, present and potential.
- AA. <u>Jurisdiction of the Court</u>. The Parties agree that the Court shall retain jurisdiction with respect to the interpretation, implementation and enforcement of the terms of this Agreement and all orders and judgments entered in connection therewith, and the Parties and their counsel submit to the jurisdiction of the Court for purposes of interpreting, implementing and enforcing the settlement and all orders and judgments entered in connection with this Agreement.
- BB. <u>Invalidity of Any Provision</u>. Before declaring any provision of this Agreement invalid, the Court shall first attempt to construe the provisions valid to the fullest extent possible consistent with applicable precedents so as to define all provisions of this Agreement valid and enforceable.

1	IT IS SO AGREED AS TO FORM	BY COUNSEL:	
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3	DATED: August 8, 2023	JCL LAW FIRM, A.P.C.	
4		By:	
5			•
6		Attorneys for Plaintiff and the Settlement C Members	lass
7			
8	DAMED August 9, 2022		
9	DATED: August 8, 2023	ZAKAY LAW GROUP, APLC	
10		By:	
11		Attorneys for Plaintiff and the Settlement C	lass
12		Members	
13	D A TED	YAA CAMDA II D	
14	DATED:	K&L GATES LLP	
15		By:	
16		Eugene C. Ryu	
17		Penny Chen Fox Neil A. Eddington	
18		Attorneys for Defendants	
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1	IT IS SO AGREED AS TO FORM B	SY COUNSEL:	
2		•	
3	DATED:	JCL LAW FIRM, A.P.C.	
4		Ву:	
5		Attorneys for Plaintiff and the Settlement	Class
6		Members	Class
7		/	
8	DATED:	ZAVAVI AW CDOUD ADI C	
9	DATED:	ZAKAY LAW GROUP, APLC	
10		By:	
11		Attorneys for Plaintiff and the Settlement	Class
12		Members	
13	DATED: 08/11/23	K&L GATES LLP	
14	<u>-</u>	By: Typene Cy	
15	,	Eugene C. Ryu	
16		Penny Chen Fox	
17		Neil A. Eddington	
18		Attorneys for Defendants	
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## **EXHIBIT A**

#### NOTICE OF PENDENCY OF CLASS ACTION SETTLEMENT AND FINAL HEARING DATE

(Martin v. Blend Labs, Inc.., et al., San Francisco County Superior Court Case No. CGC-22-600420)

### YOUR LEGAL RIGHTS MAY BE AFFECTED WHETHER YOU ACT OR DO NOT ACT. PLEASE READ THIS NOTICE CAREFULLY.

SUMMARY OF YOUR LEGAL RIGHTS AND OPTIONS IN THIS SETTLEMENT:		
Do Nothing and Receive a Payment	To receive a cash payment from the Settlement, you do <b>not</b> have to do anything.	
	Your estimated Settlement Share is: \$<<>>>. See the explanation below.	
	After final approval by the Court, the payment will be mailed to you at the same address as this notice. If your address has changed, please notify the Settlement Administrator as explained below. In exchange for the settlement payment, you will release claims against the Defendants as detailed below.	
Exclude Yourself	If you wish to exclude yourself from the Settlement, you must send a written request for exclusion to the Settlement Administrator as provide below. If you request exclusion, you will receive <b>no money from the Settlement</b> .	
	Instructions are set forth below.	
Object	You may write to the Court about why you believe the settlement should not be approved.	
	Directions are provided below.	

#### 1. Why did I get this Notice?

A proposed class action settlement (the "Settlement") of this lawsuit pending in the Superior Court for the State of California, County of San Francisco (the "Court") has been reached between Plaintiff Kaliyah Martin ("Plaintiff") and Defendants Blend Labs, Inc., Blend Operations, Inc., Blend Title Insurance Agency, Inc., and Blend Insurance Agency, Inc. ("Defendants"). The Court has granted preliminary approval of the Settlement.

You may be entitled to receive money from this Settlement.

You have received this Class Notice because you have been identified as a member of the Class, which is defined as:

All non-exempt employees who are or previously were employed by Defendants and performed work in California during the Class Period, excluding employees who entered into release agreements with Defendants.

The "Class Period" is the period of time running from August 30, 2018 to the earlier of Preliminary Approval or the date on which the number of workweeks during the Class Period exceeds 14,300.

ئے۔ م This Class Notice explains the lawsuit, the Settlement, and your legal rights. It is important that you read this Notice carefully as your rights may be affected by the Settlement.

#### 2. What is this class action lawsuit about?

On June 28, 2022, Plaintiff filed a Complaint against Defendants in the Superior Court of the State of California, County of San Francisco, asserting a single cause of action for: (1) Violation of the Private Attorneys General Act (Labor Code §§ 2698 et seq.). On August 30, 2022, Plaintiff filed a separate action in Los Angeles County Superior Court (the "LASC Class Action"), alleging claims for: (1) Unfair Competition (Bus. & Prof. Code §§ 17200 et seq.); (2) Failure to Pay Minimum Wages (Labor Code §§ 1194, 1197 and 1197.1); (3) Failure to Pay Overtime Wages (Labor Code §§ 510 et seq.); (4) Failure to Provide Required Meal Periods (Labor Code §§ 226.7, 512 and the applicable Wage Order); (5) Failure to Provide Required Rest Periods (Labor Code §§ 226.7, 512 and the applicable wage order); (6) Failure to Provide Accurate Itemized Statements (Labor Code § 226); (7) Failure to Pay Wages When Due (Labor Code §§ 201, 202, 203); (8) Failure to Reimburse for Required Expenses (Labor Code § 2802). On March 28, 2023, Plaintiff filed the operative First Amended Complaint in this Action, adding the eight causes of action alleged in the LASC Class Action. On April 19, 2023, the LASC Class Action was dismissed in its entirety, without prejudice.

Defendants deny any liability or wrongdoing of any kind associated with the claims alleged in the Action, disputes any wages, damages and penalties claimed by the Class Representative are owed, and further contends that, for any purpose other than settlement, the Action is not appropriate for class or representative action treatment. Defendants contend, among other things, that at all times it complied with the California Labor Code and the Industrial Welfare Commission Wage Orders.

On May 24, 2023, the Parties participated in an all-day mediation with Steven Rottman, Esq., a mediator of wage and hour class actions. The mediation concluded with a settlement. The Court granted preliminary approval of the Settlement on <<INSERT PRELIMINARY APPROVAL DATE>>. At that time, the Court also preliminarily approved the Plaintiff to serve as the Class Representative, and the law firms of JCL Law Firm, APC and Zakay Law Group, APC to serve as Class Counsel.

#### 3. What are the terms of the Settlement?

Gross Settlement Amount. Defendants have agreed to pay an "all in" amount of Three Hundred Fifty Thousand Dollars (\$350,000) (the "Gross Settlement Amount") to fund the settlement. The Gross Settlement Amount includes the payment of all Settlement Shares to Participating Class Members, Class Counsel's attorneys' fees and costs, Settlement Administration Expenses, the LWDA Payment, PAGA Shares, and the Class Representative Service Payment to the Plaintiff.

After the Judgment becomes Final, Defendants will pay the Gross Settlement Amount by depositing the money with the Settlement Administrator. "Final" means the date the Judgment is no longer subject to appeal, or if an appeal is filed, the date the appeal process is completed and the Judgment is affirmed.

Amounts to be Paid from the Gross Settlement Amount. The Settlement provides for certain payments to be made from the Gross Settlement Amount, which will be subject to final Court approval, and which will be deducted from the Gross Settlement Amount before settlement payments are made to Class Members, as follows:

• <u>Settlement Administration Expenses</u>. Payment to the Settlement Administrator, estimated not to exceed \$6,000 for expenses, including expenses of sending this Notice, processing opt outs, and distributing settlement payments.

- Attorneys' Fees and Costs. Payment to Class Counsel of an award of a Class Counsel Fees Payment of no more than 1/3 of the Gross Settlement Amount (currently \$116,666.67) and a Class Counsel Litigation Expenses Payment of not more than \$25,000 for all expenses incurred as documented in Class Counsel's billing records, both subject to Court approval. Class Counsel have been prosecuting the Actions on behalf of Plaintiff and the Class on a contingency fee basis (that is, without being paid any money to date) and have been paying all litigation costs and expenses.
- <u>Class Representative Service Payment</u>. Class Representative Service Payment of up to Five Thousand Dollars (\$5,000) to Plaintiff, or such lesser amount as may be approved by the Court, to compensate her for services on behalf of the Class in initiating and prosecuting the Action, and for the risks she undertook.
- PAGA Payment. A payment of \$50,0000.00 relating to Plaintiff's claim under the Private Attorneys General Act ("PAGA"), \$37,500.00 of which will be paid to the State of California's Labor and Workforce Development Agency ("LWDA") and the remaining \$12,500.00 will be distributed to PAGA Employees as part of the Net PAGA Amount.
- Calculation of Payments to Participating Class Members. After all the above payments of the court-approved Class Counsel Fees Payment, Class Counsel Litigation Expenses Payment, the Class Representative Service Payments, the LWDA Payment, and the Settlement Administration Expenses are deducted from the Gross Settlement Amount, the remaining portion, called the "Net Settlement Amount," shall be distributed to class members who do not request exclusion ("Participating Class Members"). The Settlement Share for each Participating Class Member will be calculated by dividing the Net Settlement Amount by the total number of workweeks for all Participating Class Members that occurred during the Class Period and multiplying the result by each individual Participating Class Member's workweeks that occurred during the Class Period. A "workweek" is defined as a normal seven-day week of work during the Class Period in which, according to Defendants' records, a member of the class worked at least one-day during any such workweek.
- Calculation of PAGA Penalties Payments to PAGA Employees. The Net PAGA Amount shall be distributed to PAGA Employees irrespective of whether they exclude themselves or opt-out. The Net PAGA Amount will be divided by the total number of pay periods worked by all PAGA Employees during the PAGA Period, and then taking that number and multiplying it by the number of pay periods worked by each respective PAGA Employee during the PAGA Period. "PAGA Employees" all non-exempt employees who are or previously were employed by Defendants and performed work in California during the PAGA Period. The PAGA Period means the period between April 21, 2021 to the earlier of Preliminary Approval or the date on which the number of workweeks during the Class Period exceeds 14,300.

If the Settlement is approved by the Court, you will automatically be mailed a check for your Settlement Share to the same address as this Class Notice. You do not have to do anything to receive a payment. If your address has changed, you must contact the Settlement Administrator to inform them of your correct address to insure you receive your payment.

Tax Matters. Twenty percent (20%) of each Settlement Share is allocated to wages. Taxes are withheld from this amount, and each Participating Class Member will be issued an Internal Revenue Service Form W-2 for such payment. Eighty percent (80%) of each Settlement Share is allocated to interest, penalties and other non-wage payments, and no taxes will be withheld, and each Participating Class Member will be issued an Internal Revenue Service Form 1099 for such payment. In addition, no taxes will be withheld from the PAGA Penalties paid to PAGA Employees, and each PAGA Employee will be issued an Internal Revenue Service Form 1099 for such payment. Neither Class Counsel nor Defendants' counsel intend anything contained in this Settlement to

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constitute advice regarding taxes or taxability. You may wish to consult a tax advisor concerning the tax consequences of the payments received under the Settlement.

No Credit Toward Benefit Plans. The Individual Settlement Payments and individual shares of the PAGA Settlement made to Settlement Class Members and/or Aggrieved Employees under this Settlement Agreement, as well as any other payments made pursuant to this Settlement Agreement, will not be utilized to calculate any additional benefits under any benefit plans to which any Class Members may be eligible, including, but not limited to profit-sharing plans, bonus plans, 401(k) plans, stock purchase plans, vacation plans, sick leave plans, PTO plans, and any other benefit plan. Rather, it is the Parties' intention that this Settlement Agreement will not affect any rights, contributions, or amounts to which any Class Members may be entitled under any benefit plans.

<u>Conditions of Settlement</u>. This Settlement is conditioned upon the Court entering an order granting final approval of the Settlement and entering judgment.

#### 4. What Do I Release Under the Settlement?

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> Released Claims. Upon entry of final judgment and funding in full of the Gross Settlement Amount by Defendants, Plaintiff and the Participating Class Members shall release all Released Class Claims that occurred during the Class Period as to the Released Parties. Released Class Claims means all class claims alleged in the operative complaint or that could have been alleged under the same or similar facts, allegations and/or claims pleaded in the operative complaint specifically: alleged unfair competition in violation of California Business and Professions Code section 17200 arising from violations of the California Labor Code sections listed hereinbelow; failure to pay minimum wages in violation of California Labor Code sections 1194, 1197 and 1197.1; failure to pay overtime wages in violation of California Labor Code sections 510 et seq., 512, 518, 558, and 1194; failure to provide required meal periods in violation of California Labor Code sections 226.7 and 512 and the applicable IWC Wage Order; failure to provide required rest periods in violation of California Labor Code sections 226.7 and 512 and the applicable IWC Wage Order; failure to provide accurate itemized statements in violation of California Labor Code section 226; failure to provide wages when due in violation of California Labor Code sections 201, 202 and 203; failure to reimburse employees for required business expenses in violation of California Labor Code section 2802; violation of California Labor Code section 246; violation of California Labor Code section 221, violation of California Labor Code section 204; any and all other claims under California common law, the California Labor Code including but not limited to the Fair Labor Standards Act, California Industrial Welfare Commission Wage Orders, and the California Business and Professions Code alleged in or that could have been alleged under the same or similar facts, allegations and/or claims pleaded in the operative complaint. In addition, to the extent required by law, the cashing of the settlement check by the Settlement Class Member shall be deemed to be an opt-in for purposes of releasing Released Parties from any claims predicated under the FLSA that could have been alleged under the same or similar facts, allegations and/or claims pleaded in the operative complaint.

> The Released PAGA Claims shall be released as follows. As of the Settlement Effective Date and upon funding in full of the Gross Settlement Amount by Defendants, all Aggrieved Employees shall release all Released PAGA Claims, irrespective of whether they opted-out of the class settlement, and will be bound by this PAGA Release (the "PAGA Release"). "Released PAGA Claims" means all PAGA claims alleged in the operative complaint and Plaintiff's PAGA notice to the LWDA which occurred during the PAGA Period, including but not limited to alleged violations of California Labor Code sections 201, 201.3, 202, 203, 204, 210, 218.5, 218.6, 221, 226, 226.2, 226.3, 226.7, 246, 510, 512, 558, 1174(d), 1174.5, 1194, 1197, 1197.1, 1197.14, 1198, 1199, 2802, and 2804 and the applicable Industrial Wage Order(s) and expressly excluding all other claims, including claims for vested benefits, wrongful termination, unemployment insurance, disability, social security, workers' compensation, and PAGA claims outside of the PAGA Period.

This means that, if you do not timely and formally exclude yourself from the settlement, you cannot sue, continue

y mad to sue, or be part of any other lawsuit against Defendants about the legal issues resolved by this Settlement. It also means that all of the Court's orders in this Action will apply to you and legally bind you. 5. How much will my payment be? Defendants' records reflect that you have << >> Workweeks worked during the Class Period (August 30, 2018 through << INSERT PRELIMINARY APPROVAL DATE OR DATE WW EXCEEDS 14.300>>). Based on this information, your estimated Settlement Share is << Defendants' records reflect that you have <> >> pay periods worked during the PAGA Period (April 21, 2021 through << INSERT PRELIMINARY APPROVAL DATE OR DATE WW EXCEEDS 14,300>>). Based on this information, your estimated PAGA Payment Share is << If you wish to challenge the information set forth above, then you must submit a written, signed dispute challenging the information along with supporting documents, to the Settlement Administrator at the address provided in this Notice no later than [forty-five (45) days after the Notice or fifteen (15) days after the re-mailed Noticel. 6. How can I get a payment? To get money from the settlement, you do not have to do anything. A check for your settlement payment will be mailed automatically to the same address as this Notice. If your address is incorrect or has changed, you must notify the Settlement Administrator. The Settlement Administrator is: Apex Class Action. The Court will hold a hearing on to decide whether to finally approve the Settlement. If the Court approves the Settlement and there are no objections or appeals, payments will be mailed within a few months after this hearing. If there are objections or appeals, resolving them can take time, perhaps more than a year. Please be patient. After entry of the Judgment, the Settlement Administrator will provide notice of the final judgment to the Class Members by posting a copy of the Judgment on the administrator's website at www. 7. What if I don't want to be a part of the Settlement? If you do not wish to participate in the Settlement, you may exclude yourself from the Settlement or "opt out." If you opt out, you will receive NO money from the Settlement, and you will not be bound by its terms, except as provided as follows. Irrespective of whether you exclude yourself from the Settlement or "opt out," you will be bound by the PAGA Release, you will be deemed to have released the Released PAGA Claims, and you will receive a share of the Net PAGA Amount. To opt out, you must submit to the Settlement Administrator, by First Class Mail, a written, signed and dated request for exclusion postmarked no later than . The address for the Settlement Administrator is Apex Class Action, 20371 Irvine Ave., Suite 110, Newport Beach, CA 92660. The request for exclusion must state in substance that the Class Member has read the Class Notice and that he or she wishes to be excluded from the settlement of the class action lawsuit entitled Martin v. Blend Labs, Inc., et al., currently pending in Superior

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Written requests for exclusion that are postmarked after \_\_\_\_\_, or are incomplete or unsigned will be

Court of San Francisco, Case No. CGC-22-600420. The request for exclusion must contain your name, address, signature and the last four digits of your Social Security Number for verification purposes. The request for

exclusion must be signed by you. No other person may opt out for a member of the Class.

rejected, and those Class Members will remain bound by the Settlement and the release described above.

#### 8. How do I tell the Court that I would like to challenge the Settlement?

Any Class Member who has not opted out and believes that the Settlement should not be finally approved by the Court for any reason, may object to the proposed Settlement. Objections may be in writing and state the Class Member's name, current address, telephone number, and describe why you believe the Settlement is unfair and whether you intend to appear at the final approval hearing. All written objections or other correspondence must also state the name and number of the case, which is Martin v. Blend Labs, Inc., et al., Superior Court of San Francisco, Case No. CGC-22-600420. You may also object without submitting a written objection by appearing at the final approval hearing scheduled as described in Section 9 below.

To object to the Settlement, you cannot opt out. If the Court approves the Settlement, you will be bound by the

	red or mailed to the Settlement Settlement Administrator is	Administrator no later than
The addresses for the Parties' counsel at	re as follows:	
San Diego, CA 92121 Tel.: (619) 599-8292 Fax: (619) 599-2891 E-Mail: jlapuyade@jcl-lawfirm.com		Counsel for Defendants: Eugene Ryu, Esq. Penny Chen Fox, Esq. Neil Eddington, Esq. K&L GATES LLP 10100 Santa Monica Blvd. 8th Floor Los Angeles, CA 90067 Tel: 310.553.5000 Fax: 310.553.5001 E-Mail: Gene.Ryu@klgates.com Penny.Chen@klgates.com Neil.Eddington@klgates.com
9. When and where will the Court of	lecide whether to approve the Settler	nent?
The Court will hold a Final Approval County Superior Court, Department 610 Samuel K. Feng. At this hearing, the Co The purpose of this hearing is for the Cothere are objections, the Court will consi request to speak at the hearing or who a Court without further notice to you. Yo Class Member is welcome to attend the	Hearing at 00:00 AM/PM on but will consider whether the Settlement Court to determine whether to grant first der them. The Court will listen to people appear at the hearing to object. This has but are not required to attend the Final	Francisco, CA 94102 before Judge at is fair, reasonable, and adequate and approval to the Settlement. If le who have made a timely written earing may be rescheduled by the